

Transformational Growth Partners.

Align Capital Partners (ACP) is a growth-oriented private equity firm making control investments in lower middle market companies across North America. ACP brings larger firm execution experience to help companies accelerate growth by investing in people, processes, and technology early in the partnership.

Company Size	\$3 – \$15 mm EBITDA
Enterprise Value	Up to \$150mm
Investment Size	\$25 – 75mm targeted hold

Platform Attributes



Actionable organic growth / add-on prospects



Recurring demand products or services



Niche leadership / differentiation



30% + gross margins / 15% + EBITDA margins

Preferred Sectors

Professional Business Services

Outsourced providers of technical or performance-oriented advisory services.

- Specialty consulting services
- Training and certification services
- Legal services
- Financial or insurance services
- Business process outsourcing

Tech-Enabled Services

Providers of proven technology solutions designed to help customers accelerate data and technology adoption.

- Vertical tech-enabled services
- Business intelligence
- Data and information services
- IT services
- Digital engineering

Industrial Services

Outsourced providers of necessary maintenance, repair, safety or compliance services.

- Test, inspection, and compliance services ("TIC")
- Safety and training services
- Utility or infrastructure services
- Facility services
- Environmental services

Specialty Manufacturing & Distribution

Producers or distributors of technical products with consumable or recurring demand profiles.

- Specialized contract manufacturing
- Engineered components
- Virtual manufacturers
- Industrial automation products
- Aftermarket, MRO or safety products

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Select Investments

Technology, Professional, and Industrial Services

 Investigation Services Nov 2025 HQ: Charlotte, NC Provider of investigative services to insurance carriers, TPAs, self-insured companies, and law firms ADD-ONS (1 CLOSED) Criteria: Providers of investigative and adjacent insurance services	 Engineering Services Jan 2025 HQ: Tualatin, OR Provider of civil engineering, surveying, water resources, and permitting services ADD-ONS (8 CLOSED) Criteria: Engineering firms in the Pacific Northwest region	 Engineering & Consulting Services Dec 2025 HQ: Dallas, TX Provider of building envelope, roofing, and waterproofing consulting services for institutional and commercial structures ADD-ONS (1 CLOSED) Criteria: Providers of building envelope and adjacent engineering and consulting services	 Tax Advisory Services Aug 2023 HQ: Baton Rouge, LA Provider of tech-enabled cost segregation studies and other specialty tax services ADD-ONS (1 CLOSED) Criteria: Specialty tax service providers
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 Data / Analytics and Digital Consulting Dec 2022 HQ: Newton, MA Provider of end-to-end data and analytics services expediting enterprise digital transformation ADD-ONS (1 CLOSED) Criteria: Data / analytics, digital transformation and cloud consulting providers	 Utility Market Intelligence June 2019 HQ: Boulder, CO Provider of predictive analytics, market research, benchmarking data, and consulting services for utilities ADD-ONS (15 CLOSED) Criteria: Software, consulting, research, and data/analytics services to utility providers	 Security & Safety Services July 2023 HQ: McLean, VA Global provider of security, medical, and travel-related services ADD-ONS (1 CLOSED) Criteria: Domestic security and medical response service providers	 Mobile Diagnostic Imaging Services May 2026 HQ: Boise, ID Provider of mobile healthcare imaging services for rural hospitals ADD-ONS Criteria: Outsourced imaging service providers across the U.S.	 Managed IT Services Dec 2024 HQ: Lenexa, KS Outsourced technical support, network monitoring, and managed hosting services for fiber and internet operators ADD-ONS (2 CLOSED) Criteria: Providers of outsourced services for broadband fiber and internet providers
 Outsourced Legal Services Oct 2023 HQ: New York, NY Tech-enabled legal process outsourcing provider focused on appellate and trial court services across the U.S. ADD-ONS (12 CLOSED) Criteria: Providers of appellate, process serving and other outsourced legal services	 Property Management Jan 2026 HQ: Southern CA Provider of multi-family property, HOA management and maintenance services. ADD-ONS (1 CLOSED) Criteria: Property and HOA management firms in the Western U.S.	 Government Software June 2022 HQ: Indianapolis, IN SaaS provider of public access land and asset management software and recurring services ADD-ONS (8 CLOSED) Criteria: Providers of land mgmt, asset mgmt, permitting, and other adjacent GIS-based software	 Commercial Landscape Services May 2025 HQ: Whittier, CA Provider of commercial landscape services in the Western U.S. ADD-ONS (1 CLOSED) Criteria: Commercial landscape or irrigation service providers	 Marketing Services Dec 2021 HQ: Atlanta, GA Technology-enabled, freelance marketing services ADD-ONS Criteria: Marketing services solution providers

Specialty Manufacturing & Distribution

 Specialty Sealing Products Feb 2020 HQ: Seabrook, NH Tech-enabled, specialty distributor of elastomer O-rings, gaskets, and other performance seals and products ADD-ONS (10 CLOSED) Criteria: Specialty sealing distributors or manufacturers of O-rings, gaskets, and/or engineered high-perf. sealing products	 Erosion Control Products Nov 2024 HQ: Cleveland, OH Manufacturer of erosion control, pollution prevention, and stormwater management products ADD-ONS (6 CLOSED) Criteria: Manufacturers of erosion control and stormwater management products	 Drug Testing Products and Services Nov 2022 HQ: Minneapolis, MN Leading provider of point-of-care drug and alcohol testing products and laboratory services ADD-ONS (7 CLOSED) Criteria: Diagnostic products & services for drug and alcohol testing, background screening and occupational health	 Precision Engineered Components May 2022 HQ: Dallas, TX Manufacturer of SMT stencils, tooling, and related custom products for electronics and semiconductor manufacturing applications across North America ADD-ONS (5 CLOSED) Criteria: Manufacturers or distributors of high-volume components for electronics manufacturers	 Safety & Identification Products Aug 2026 HQ: Plano, TX Manufacturer of branded safety marking, identification and damage prevention solutions for utilities, commercial, and industrial end-markets ADD-ONS Criteria: Manufacturers of safety identification, marking, and damage prevention solutions
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Representative Prior Investments

